

DON'T DREAM YOUR LIFE, LIVE YOUR DREAM!



GO FOR IT!

!

„IF I CAN DO IT, YOU CAN DO IT AS WELL!“

The story of successful woman



L: Hi Cristina, can you shortly introduce yourself?

C: Hello, my name is Cristina Sabou and I'm from Cluj, city of Romania. One of my dreams was to work in hotel. Now I'm the co-owner of one.

L: Why did you decide to move to Cyprus ?

C: My husband is from Cyprus, so it wasn't that hard decision. We met in Czech Republic, where I did my internship as assistant of service manager in one of the most famous hotel in Prague. That was a great experience and I highly recommend to apply to internship or other opportunity, that your university provides. Matteo came to Prague only for summer to have fun and he wanted to earn some money as a waiter in that hotel. The timing was perfect because manager, that I worked for, decided to change a job and he asked me if I'm interested in taking his position. My husband found a job, we stayed in Prague for 2 years, but we still wanted to move to Cyprus. So we did.

L: Who came with an idea to build a hotel here?

C: Actually, it was an idea of Matteo's friend, who already owned a hotel in Thessaloniki. He wanted to build another one, but he didn't want to move here. He knew that I have all of skills, that I need to manage hotel and lots of experience also. So we made a deal, that he will pay more of costs and I will stay here and become „the head of hotel“.

L: How does your usual day looks?

C: I like to wake up early and go to reception. That's the best way how to connect with our clients, that I consider as very important and the only time of the day when everyone has a time to talk is morning. Then they have plans, they go to trips and I have to take care of everything that going on in hotel. After that I ask managers of every section, that means I have to ask manager of restaurant if orders of ingredients are on time, ask cleaning ladies if there is no problem in rooms, I need to check the daily price on reception, because it's changing everyday etc. After lunch I usually sit with my laptop and answer to e-mails. I tried every position in hotel because I need to be prepared if something is not going how we imagine that it should go. I don't have a fixed working time, I have to be very flexible. Sometimes my day finish at 6pm, it's most of the time during winter, when we don't have that many clients, but sometimes I go home from hotel at midnight.

L: It means that you don't live in hotel?

C: Haha, no. Our hotel is for me like a second home, but it's good to have a place where you can just forget about the work and focus on family.

L: Have you ever dreamed about the carrier in tourism?

C: When I was little, I wanted to be a doctor as my parents are. But how I grew up, I realised that I'm interested in traveling, meeting new people around the world and also learning foreign languages. That's why I decided to study tourism in Babes-Bolyai University, which is one of the best university in our country. During my study I did a lots of work, that I didn't like to pay the accomodation and I also did few internships that wasn't payed. For example, one of the best experiences was to try how it is to work in the big travel agency and how to solve problems, when you don't expect them.

**"GO FOR YOUR
DREAM, WORK
HARD AND LISTEN
TO YOUR HEART."**

Cristina

L: Do you think that it's harder to become successful when you're a woman?

C: Sometimes it can seem like it's hard to get a same position as men just because women can become pregnant or for another reason, but I think nowadays people are becoming more open-minded, when it comes to this situation. Women have another way how to look at problems and situations in life and it's important to find a balance and cooperation between men and women in the company.

L: Do you have any recommodation for young people who are trying to find their dream job?

C: Go for your dream, work hard and listen to your heart. Try to find what do you love to do and make a passion from everything you're working on. When you don't success on the first try, don't give up, but try another way.

GET TO KNOW EUROPEAN EMPLOYMENT SERVICES (EURES)

EURES is a network of European Employment Services whose primary mission is to facilitate international labor mobility. EURES is offered by the public employment services of all 28 EU Member States, EEA Member States, Iceland, Liechtenstein and Norway, and Switzerland through bilateral agreements. The basic task of EURES is to provide services useful to all workers, job seekers and applicants, as well as employers interested in enjoying the rights of free movement of persons. The provision of EURES services is facilitated by two basic routes. On the one hand, these are the databases available on the European Job Mobility Portal, on the other hand, they are the information and advisory services offered by EURES Advisors and EURES Contact Officers who work at the Regional Offices and the Employment Office of the member states. The service is free of charge.

Specially trained EURES advisors can help you find a suitable job, assist you with job-seeking related issues, advise you on what formalities will need to be settled before you go abroad and return to your home country, as well as provide information on the living and working conditions in the receiving country.

Where to find more information about EURES?

- European Job Mobility Portal

- www.eures.europa.eu

VLADIMÍR ŠKUTA

KEEP CALM AND

work for your future

You don't know what to do with your life? Which way is better for you to follow up? Keep calm and pay attention to this article! We will give you some tips and tricks, and of course good advices from our experiences.

The people can talk a lot about others, but just a little bit about themselves. Now is the time to talk more about you, to not be afraid of the question „Who are you?“. Try to find yourself, to know which are your values, interests, skills.

Firstly, you can start to do a career test to have some ideas about what can be suitable for you. But this is not enough, it's just the beginning of your journey.

The next step is to do something practical for a while in your direction. For example be a volunteer in your community. There are a lot of possibilities, because an NGO is like a company, but more free, flexible, friendly. You can find department like finance, marketing, human resources, logistics or projects. Going through these you can easily discover what do you like the most to do. Also you will create a networking with the people involve there, who will help you in the future. But for the moment, a part of them will become your friends who will sustain you to find your way.

A good choice is also European Volunteer System (EVS), where you can see how the things are happening in other countries or Erasmus Programs, in which you can study, practice, discover pros and cons, where you will have an international experience and you will become more open-minded to all new things from your life.

In some moment in your life you need to become independent. Prepare for that moment now by making a list with jobs which involve your competences. It's like in love, both parts need to have the same believes and doing all with passion. You can start to talk with people from these domains, to have some informations and after that to apply for internships, which will „open your eyes“ to see how is the environment in a practical way and maybe if you like it, you can be the next employee in your dream company.

As a last advice, all the time don't forget to identify your goal, make a short and long action plan and follow your intuition. With passion, ambition, motivation and work all the things are possible. In this life not the money are important, they come and go. The most important it's how you feel at the end of the day.

CRISTINA SABOU



Let's play
a game!

IT'S AMAZING WHEN YOU CAN SAY THAT YOUR
WORK IS ALSO YOUR....

1. I discovered many of my interests thanks to _____ in ERASMUS+ projects.
2. If you are into singing, photography, theatre or painting, then you are an _____.
3. When you are a student, you can apply theory in job practice by doing an _____.
4. Language that connects the business world is _____.
5. _____ is the ability to do something well.
6. As soon as you start working on your dream it becomes your _____.
7. _____ don't receive salary because they are priceless!

Tips and Tricks of Opening a Business in Another Country

1) Learn From the Businesses That Came Before You

Find out if there have been any successful businesses from your country in the country you want to establish your business in. Their experience, market knowledge and contacts will likely to become a huge help during the first phases of starting your business.

2) Make Your Own Research About the Market

Some countries like Canada, New Zealand, Australia sound like heaven to most entrepreneurs because of their potential. But be wiser than that and make your research before you enter an unknown market barehandedly.

3) Rules and Regulations

Make a sure you have a good lawyer that will inform you about your chosen country's financial laws, immigration rules, as well as licenses and other legal documentation connected with private property and intellectual rights.

4) The Economic Stability

Stability in your chosen country's economy can make or break your business. There will be advantages and disadvantages in every economy. For example, in a country with low GDP, unemployment rates will be higher so finding cheap labour will easy. However, finding highly-educated staff can be a challenge.

5) Political Situation

Politically risky countries might look daunting to most investors but if you are well-informed you can profit from a crisis without the hassle of competition.

6) Taxation

It's very important that you understand the history regarding taxation and asset seizure in your chosen country. For instance, in 2013, as the European Union was bailing out banks in Cyprus, the Cypriot government went directly into bankers' accounts, removing up to 10% of the funds deposited within and calling it a "tax." As a business owner in a foreign country, you don't want to be in a position where your profits are unexpectedly "taxed".

7) Know the Culture of the Country

Your product must be appealing to the culture of your new market. It is not a guarantee that you will make as much money from your GYM business in the US as in the Middle East.

Another thing to consider is that cultural difference in a working environment can affect productivity levels and working hours. Having a local friend or hiring a cross-cultural business consultant can help you to understand the business environment in your chosen country.

ÖZGE UMMAN



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